

## Attachment #4

# Managerial and Technical Resources

As a reseller, the Company's technical ability is reliant upon its underlying carrier(s). All underlying carriers utilized by the Company are certified with the Commission and have proven their technical capability. The Company will utilize the underlying service of Qwest (interexchange) and Ameritech (local).

The Company has adequate managerial and technical resources to provide the services requested in this Application as evidenced by the profiles attached hereto.

## **Alticom, Inc. Management Profiles**

### **Allan Stern – Chief Executive Officer**

Allan Stern previously served as Vice President of Research and Development for MediaOne (now AT&T Broadband) and as founding Vice President and General Manager of RCN, Inc. He was the Chief Information Officer for the City of Boston and has served as lead technologist and consultant for a number of high profile companies, including: Millennium Pharmaceuticals, The Weather Channel, Teradyne, John Hancock Financial Services, the Thomson Group and Reed/Elsevier. Stern was educated at Boston University and the Harvard Business School.

### **Paul Barrett – Senior Vice President, Business Development**

Was founder and managing director of National Energy Choice (recently purchased by AES (NYSE) and re-branded as "New Energy"), a company that represents the largest energy users in the northeast in the new competitive process following deregulation of the electricity industry. Barrett has been Director of the Boston Redevelopment Authority and Director of Economic Development, as well as the Port Authority for the State of Rhode Island.

### **James Vanecko – President**

Previously CEO of Advanced Interactive Marketing (AIM). Before beginning this business, Vanecko was in charge of marketing for John Hancock Financial Services for seven years. Prior to that he built a consulting and research firm which he sold after seven years; Vanecko was in charge of Education policy for the United States and taught in the graduate schools of the University of Illinois (Chicago), Brown University, and Harvard University

### **Alexander Bok – Vice President and General Counsel**

Served as General Counsel for Voter.com. He worked in the Public Law Department of Palmer & Dodge. As a partner at Dangel and Fine, Bok focused on business litigation and the representation of entrepreneurial businesses. Bok served for ten years on the Boston Board of Health and Hospitals, playing critical roles in the development of health policy and the public/private partnership that led to the merger of Boston City Hospital with Boston University Hospital. Bok holds undergraduate and MBA degrees from Harvard University and a law degree from Boston College

**William Crum – Vice President of Finance**

Served as VP of Finance and Administration at CuraSpan, Director of Planning and Budgets for SunLife of Canada's US Operations. Crum has served as an Associate with Temple, Barker and Sloane, Inc. and as a Fellow with the Harvard Business School. Bill earned his JD from the Harvard Law School and an MBA from the Harvard Business School. He is also a Magna Cum Laude graduate of Harvard College.

**Kathy Hennessy – Vice President of Operations**

Has held comparable positions with responsibility for operations, customer service, billing, and provisioning for RCN and General Electric Insurance. Kathy holds a B.A. from Regis College.

**James Cornblatt - Director of Regulatory Affairs**

Jim worked for fifteen years in private practice, including business and regulatory matters as a partner in Levoff & Cornblatt. After five years with General Cinema, he joined ServiSense as Regulatory Director. Jim has a B.A., *cum laude*, from the University of Pennsylvania and a J.D. from Boston College Law School.